

# Industrial Electronic Service Capability Statement

## Company

Industrial Electronic Service (IES) is an Ohio-based engineering, manufacturing and distribution company founded in 1967 as a one-person audio-visual and electronics repair firm.

In 1996 IES became a major U.S. manufacturer of high-quality engineered digital clocks, timers, counters, custom displays, and a distributor, installer and servicer of scoreboards and messages boards. IES routinely customizes and designs products for military bases, hospitals, educational institutions, places of worship and manufacturing facilities.

## **Company Principals**

Pete Staffan, Owner, President, has more than 30 years with IES, beginning as a technician.

Jim Staffan, Owner, CFO, has more than 30 years with IES, Director of Engineering and Manufacturing, has secured patents for the firm using his electronics expertise, and is responsible for custom electronics design solutions.

## **Key Products**

IES manufactures and distributes industrialengineered clocks, timers, counters, and displays. IES is a seasoned distributor, installer and service provider of Daktronics scoreboards and message centers.

In addition, IES offers Adaptive Micro Systems indoor and outdoor electronic message centers.

## Services & Capabilities

IES provides installation, training, and maintenance of its own equipment.

- Indoor and outdoor rated displays
- LED synchronized clock systems
- Digital countdown and count up timers
- Digital counters
- Time zone displays
- Safety Scoreboards
- Portable race timers
- Delay of game timers
- Custom digital number displays
- Product design and fabrication

#### **Clients**

- Barksdale Air Force Base, LA
- Boeing
- Cintas
- Fort Polk Army Training Base
- Naval War College
- Seattle Seahawks
- U.S. Coast Guard, Mobile, AL
- U.S. Navy (U.S.S. Carl Vinson)
- Lowes
- Northrop Grumman
- FedEx
- Washington Football Team

## **Company Designations**

Cage Code: 1HQU0 DUNS #: 050660448

Corporate Structure: Privately Owned

Small Business 50 percent veteran owned

SAM Registration: Complete

## **NAICS Codes**

334513 Digital Displays

334518 Timers

334514 Counters

339950 Sign Manufacturer

### **Contact Information**

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